



## **Eugen Schmidt GmbH Halver**

A small company – typical for our region – with tool-shop manufacturing hardware-store accessories. Bad economic situation.

1983 The company becomes an extended workbench of Werner Turck GmbH and from now on produces plastic housings and overmolded connectors for automation industry.

Employees	6
Suppliers	15
Customers	80
Office space [sq. m.]	20
Warehouse [sq. m.]	20
Production [sq. m.]	200

#### **ESCHA Bauelemente GmbH**

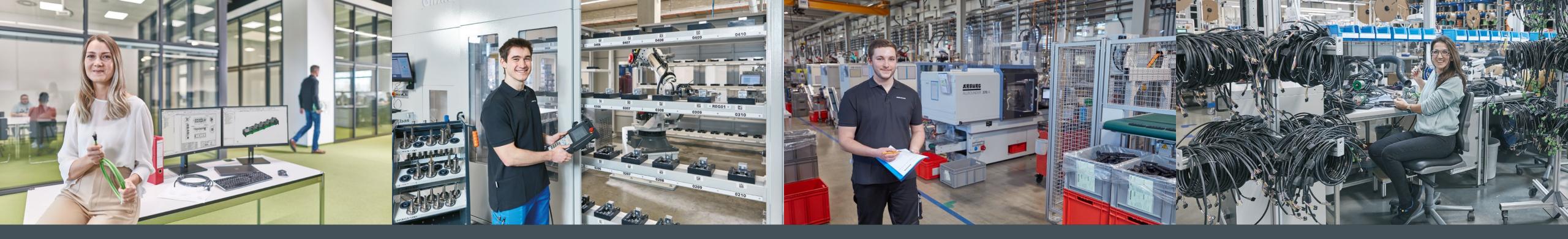
- 1985 The company is renamed.
- 1986 25 employees move into a new building in Halver: 4,900 sq. m. of office-, warehouse- and production space.
- 2000 The new millennium big changes for the company:
  - new management
  - new building
  - development of own productand marketing strategy
- 2014 Foundation and launch of ESCHA Shanghai

### ESCHA GmbH & Co. KG | ESCHA Group

- 2016 The company is renamed.

  A new production- and logistics hub is being built to take account of the strong growth.
- Next to typical industry connectors, the portfolio consists of customerspecific connectivity and harnesses.

Employees (worldwide)	690
Suppliers	1,060
Customers	1,600
Office space [sq. m.]	6,000
Warehouse [sq. m.]	7,100
Production [sq. m.]	12,700



# JESCHA FACTS

# We are an owner-run family business

Business figures 2024 Employees worldwide

Consolidated turnover [€]

690

72 Mill.

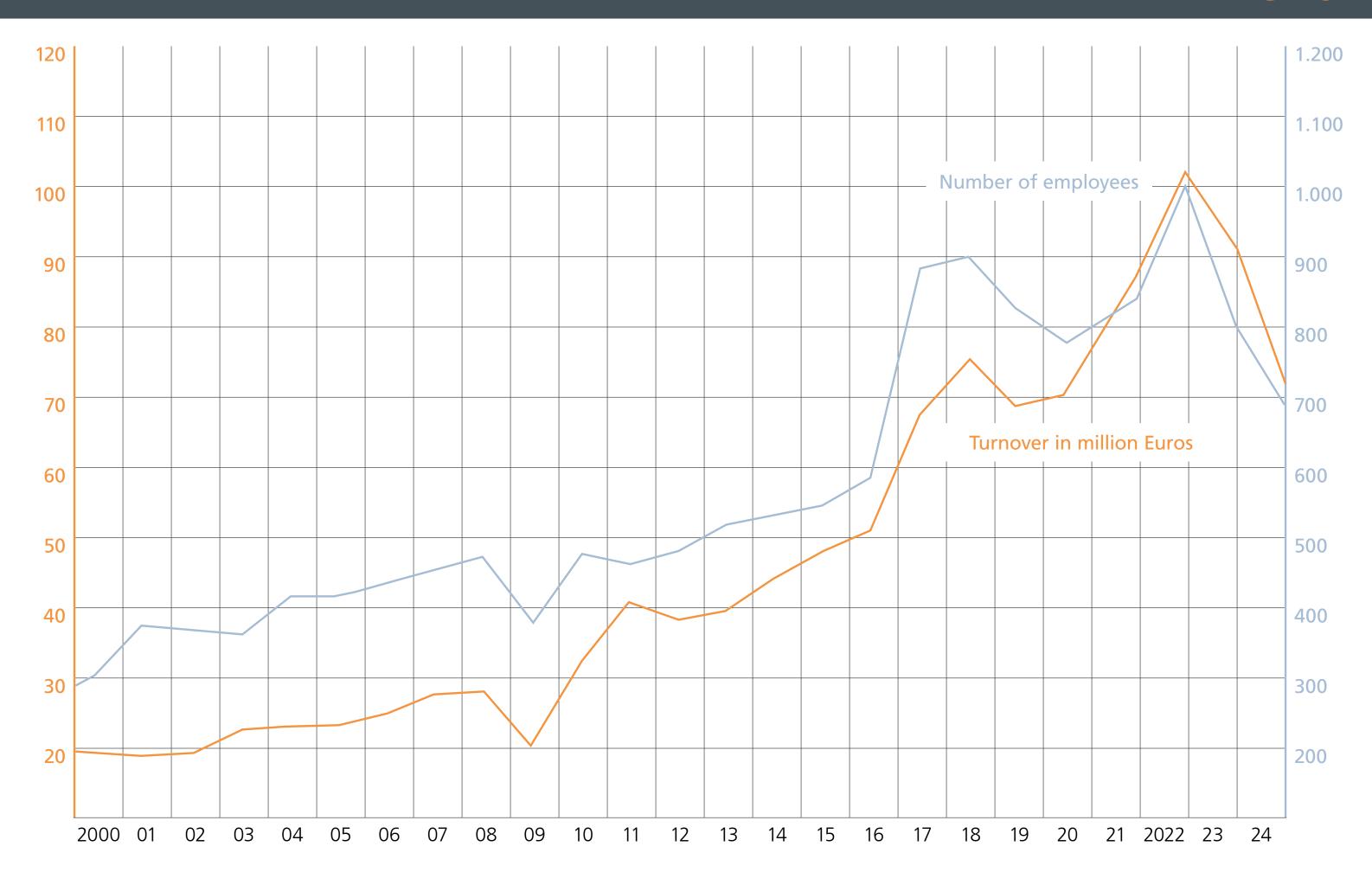
EMEA 76%

AMER 5%

APAC 19%

Standard products 30 %

Customer-specific products 70 %





# ESCHA BUSINESS

#### We manufacture connectors

that meet the most diverse requirements of various industries and withstand the rigid conditions of industrial use.

- Safe signal transmission despite dust and humidity, high-pressure- or steam-jet cleaning. For industrial use, vehicle construction or food processing.
- Uninterrupted signal transmission and a long life-span despite high mechanical stresses like vibration, shock, torsion and drag-chain.
- Connectors for all temperatures and climates: durable signal- and power transmission for trains in Siberia or Africa, for wind turbines off shore or in the desert.
- Power supply via the M12 interface up to 630 Vac/12A or 63 Vbc/16A.
- Continuously rising data rates in high-performance networks demand M12-connectors directly from the high-frequency lab. Our products meet the requirements of tomorrow.
- SPE connectors Single Pair Ethernet, key technology for Industry 4.0 and IoT.



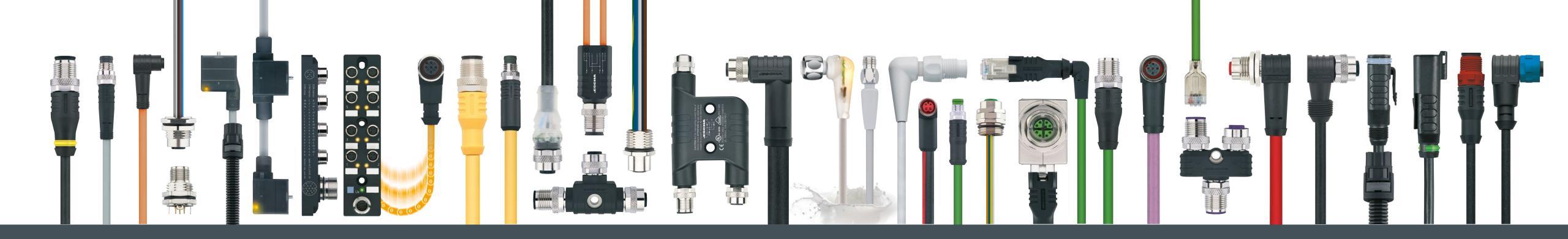
# JESCHA COMPLETE

## Specialized in connectivity

we focus on customer-specific modifications and developments based on our standard portfolio.

Everything for the customer request, from Data exchange up to delivery logistics.

- We process 17 million meters of cable a year and mold connectors to 950 different cable qualities for various demands and applications.
- Cutting, crimping, soldering, molding, overmolding, potting, checking, printing, lasering:
   4.2 million connectors with cable, 1.5 million receptacles, 15 million molded parts and
   0.4 million junctions and housings per year.
- Customer-specific modifications of our standard product portfolio, B-side assemblies and highly complex harnesses with molded connectors make most of the sales.
- 30 toolmakers and -designers work in our highly equipped tool-shop: from seamless CAD/CAM, fully automatic milling and eroding.
- We give everything to develop customer-specific housing solutions: experience, manpower and equipment; design, tool-shop, test-lab, manufacturing, logistics.
- ESCHA has an in-house customs and is AEO and REX approved. Being a »Known Consignor « means air freight can take off directly.



# JESCHA WORLDWIDE

### We are represented in 37 countries

to be close to our customers and to respond quickly to their needs.

In terms of sales, we work together with strong partners - locals who are very familiar with their home markets.

Cables are heavy, sea freight take a long time and air freight is expensive. We produce on three continents. Standardized product quality from the item number to the packaging instructions.



